PX-518A

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Oliver, Kristy (Vol. 01) - 03/11/2010

1 CLIP (RUNNING 00:57:13.200)



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Could you please state your name for the

KOEDIT	57 SEGMENTS (RUNNING 00:57:13.200)
1. PAGE 6:18 TO	6:22 (RUNNING 00:00:07.000)
18	Q Could you please state your name for the
19	record.
20	A Kristy Oliver.
21	Q And who are you employed by?
22	A Blount Memorial Hospital.
2. PAGE 8:24 TO	9:04 (RUNNING 00:00:18.200)
24	Q could you take a moment, please, to
25	review those 11-numbered topics on Pages 10 and 11,
00009:01	and the question I'll have once you've reviewed them
02	is whether you are prepared to testify today on
03	behalf of Blount Memorial Hospital regarding each of
04	these topics?
3. PAGE 9:05 TO	9:07 (RUNNING 00:00:07.800)
05	A Yes, I am. The document does refer to
06	Punchout, and we do not own or license or use
07	Punchout.
4. PAGE 10:06 T	O 10:18 (RUNNING 00:00:30.300)
06	Q What is your current job title at Blount?
07	A I'm Director of Materials Management and
08	Home Medical Equipment.
09	Q And Home Medical Equipment?
10	A Yes.
11	Q And how long have you had that title?
12	A Five years. I've been over materials for
13	five years and home medical equipment for two.
14	Q What are the responsibilities of your
15	job?
16	A Being Director of Materials Management,
17	I'm over purchasing, receiving, inventory control,
18	print shop and OR materials coordinator as well.
5. PAGE 11:14 T	O 12:12 (RUNNING 00:01:02.500)
14	Q What software does Blount currently
15	license from Lawson?
16	A We use I don't I'm not sure I I
17	mean, we our Human Resources Department, our
18	Accounting and Finance Department and Materials
19	Management use the suites of Lawson.
20	Q Okay. And what suite does the Materials
21	Management group use?
22	A The procurement suite with the
23	Requisitions Self-Service.
24	Q Okay. What procurement modules are
25	included within the supply chain management or
NITA h 1 2 · 0 1	The support of the Company of the first of

procurement suite? For example, does that include

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Master?

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02	Q Did Lawson generate a Request for
03	Proposal when it was considering switching from the
04	Infinium system?
05	A Yes.
06	Q And what companies was the Request for
07	Proposal issued to?
08	A McKesson, Cerner PeopleSoft and Lawson.
9. PAGE 14:23 TO 16	6:08 (RUNNING 00:01:36.700)
23	Q Were you responsible for compiling the
24	Request for Proposal?
25	A There was a team that put in what needs
00015:01	we would have in the software and then our IT
02	department compiled the RFP.
03	Q Were you involved in generating a list of
04	the functionality that you would need?
05	A Yes.
06	Q And what specific functionality were you
07	interested in having in software that you would use
08	for procurement?
09	A We wanted to be paperless. We wanted
10	inventory control to auto generate the orders based
11	on what had been issued and received in the in our
12	inventory. We wanted an Item Master List to help
13	control costs, and we wanted a contract management
14	system to help us manage our contracts.
15	Q When you say an Item Master List, what
16	are you referring to?
17	A Items that that people order
18	frequently on a frequent basis for them to be able to
19	go in. They don't have to remember the vendor, the
20	unit of measure that we need to order the item by.
21	All that information is stored for them in Lawson,
22	and they can go in there and search by several
23	different things through the search catalog-in
24	Requisitions Self-Service and add those items to a
25	shopping cart and checkout and then that rolls down
00016:01	to the purchasing folks, and they generate the
02	purchase orders and send out the orders.
03	Q Now you're talking about the Item Master
04	List that's currently you're referring to the Item
05	Master List that's currently in the Lawson Software?
06	A Yes.
07	Q That's used by Blount today?
08	A Yes.
10. PAGE 17:04 TO 1	8:03 (RUNNING 00:01:44.000)
04	Q Do you know approximately how many items
05	are currently in the Item Master?
06	A I think about 8,000.
07	Q And do you know approximately how many
08	vendors are in the Item Master?
09	A I do not.
10	Q Can you give me some examples of the
11	largest vendors that Blount uses that are in the Item
1.0	36

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13	A Seneca that is our med search our main
14	med search distributor that we we get the majority
15	of our medical supplies through. Cardinal is a large
16	vendor that's also in Lawson. The divisions of
17	Johnson & Johnson, which would be Ethicon, Cordis.
18	Q What type of information about each item
19	is contained in the Item Master?
20	A You have the ANSI format unit of
21	measure is in there, a description of the item, the
22	manufacturer item number if there's a separate vendor
23	item number, the manufacturer description, and
24	there's a we assign a purchasing class and an
25	inventory class if that's applicable as well. That's
00018:01	stored in there, and the cost of the item, and how
02	many is in each unit of measure; for example, six in
03	a box or ten boxes in a case.
44 54654664	TO 40 00 (DUNNING 00 00 44 000)
11. PAGE 18:04	TO 18:09 (RUNNING 00:00:11.000)
04	Q Do any of the items have images
05	associated with them?
06	A Not at this time.
07	Q Do you intend to eventually include
08	images in the Item Master?
09	A Hopefully, yes.
40 PAGE 40.00	TO 40.00 (DUNINIO 00.00 54.000)
12. PAGE 19:08	TO 19:22 (RUNNING 00:00:51.900)
08	Q Now, does the system as it's configured
09	at Blount, the Lawson Requisitions Self-Service
10	system, include a functionality that allows a user at
11	Blount to generate one or more purchase orders from a
12	single requisition?
13	A Yes.
14	Q Does it also include a functionality that
15	allows a user to select and search for particular
16	items based on the item description within
17	A Yes. If they go into the search catalog,
18	there's you can do an express search, which is
19	just by the item number only. You have to go to the
20	search catalog to be able to search based on either
21	manufacturer item, description or anything like that.
22	That is more of an advanced search.
13. PAGE 19:23	TO 20:07 (RUNNING 00:00:24.600)
23	Q And within the advanced search
24	functionality, is there the capability for a user at
25	Blount to search both by manufacturer name and an
00020:01	item description?
02	A No. It would have to be one or the
03	other. Not at the same time.
04	Q Does it have, like, a bouillon capability
05	of putting in a manufacturer name and then a space
06	and then an item description so that it searches
07	A Not that I'm aware of.

14. PAGE 22:25 TO 23:02 (RUNNING 00:00:05.700)

Q Okay. Does -- are there -- are you

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00023:01 familiar with the term UNSPSC? 02 Α No. 15. PAGE 23:03 TO 26:16 (RUNNING 00:03:46.600) 03 Is there the capability for a user at 04 Blount to search by category? 05 Our purchasing classes and inventory 06 classes -- how we have it categorized per my -- the 07 example I gave with catheters, every catheter that we 08 have in the Item Master List has a purchasing class 09 of c-a-t-h for cath, and they can search based on 10 that. Gloves are in there as gloves. Laboratory 11 item are in there as lab. Urology items are in there 12 as 11-r-0. 13 Okay. So you can search by category in 14 the sense that if you type U --15 Our own purchasing classes that we set up 16 they are unique to us. 17 You created your own custom made Q 1 8 categories --19 Α 2.0 Q -- that would allow a user to search by 21 category? 22 Α Yes. 23 And what kind of assistance did Lawson 24 provide to Blount in creating the Item Master and all 25 the information in it? 00024:01 They simply provided us a template 02 spreadsheet with the fields that Lawson would 03 require, and then we manually built all our items 04 during the implementation phase and then provided the 05 spreadsheet to Lawson, and they uploaded it or 06 downloaded. 07 When you say that they -- they uploaded 0.8 it, you mean Lawson uploaded it? 09 Yes. We had a consultant on-site during 10 the implementation phase during particular times 11 during implementation, and we would provide her with 12 the information she needed, and we would send her the 13 spreadsheet, and then she would put it in the system. 14 Q Was that -- that was a consultant who was 15 working here at Blount? 16 Yes, and she was an employee of Lawson. Α 17 What was her name? 0 18 Α Katrina Rice. 19 And how long was Ms. Rice on-site here at 20 Blount? 21 Off and on for a seven-month period. 2.2 would come and be here for, you know, two weeks, and then be gone for two weeks while we would work on the 23 2.4 categories that she was needing us to finish, and 25 then she would come back. 00025:01 So it was sporadic over a seven-month 02 period. 03 Was that in the second half of 2008? 04 Α Yes. That would have been from July 2008

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